

NEWS

HAPPY 4th of JULY

Our offices will be closed July 5th in observance of Independence Day. We will remain on call for emergency support requests.

TIME TO UPGRADE!

Are you missing out on the productivity enhancements made possible by Windows 7, Office 2010 and Server 2008? If so, it might be time to review your operating infrastructure with your Technology Consultant and discover the new enhancements these latest versions of software bring to your company. Don't forget to ask about virtualization and hosted servers to further reduce your operating costs!

Welcome to the newest members of the Excalibur Technology team!

John Paleologos
Technology Consultant
Barrington, IL

Christopher Yoakum
Network Engineer,
Cincinnati, OH

Kurt Robinson
Computer Support Technician,
Cincinnati, OH

iOS 4 available for Apple iPod, iPhone, and iPad.

The latest version of the operating system that runs Apple's popular touch devices is available now. If you would like help upgrading your Apple devices to this new version, or for help with any Android, BlackBerry or mobile device, please contact your Technology Consultant to schedule an appointment with an engineer.

SPECIALS

Block Service Hours Packs are available and save you up to 10% off our regular rates!

If you use Excalibur Technology on a time and materials basis, did you know that we have hour packs available that can save you up to 10% off our regular rates? Call your Technology Consultant today and ask about our Workstation or Server Hour Packs available in 15 and 30 hour bundles.

HIGHLIGHTS

Excalibur Net-Safe Internet Backup Software provides both local and on-line backup!

Beware of Sensitive Information Stored on Digital Copiers, Printers and Fax Machines

Did you know that there is a hard drive in most digital copiers, printers and fax machines? These hard drives store a digital copy of every document that is run through them. When these machines are then sold or traded in, they leave an office with thousands upon thousands of documents. In a shocking story broken by CBS News, reporters purchased used copiers, removed the hard drives and used free software off the Internet to look at the previous owners' files. They discovered documents from police stations, mortgage companies, medical facilities, banks and more. Highly sensitive information was easily obtained including full copies of arrest records, social security cards, birth certificates, payroll summaries and more. These used items are a thieves delight! What is even more frightening is that most of these machines are wrapped up and shipped intact to overseas buyers. Imagine the damage that could be done by data thieves that have your information in another country – where our legal system has a much harder time bringing perpetrators to justice.



To view a special report produced by CBS News, click [HERE](#).

If you are trading in, selling, or recycling your old digital equipment, make sure that the hard drive or data storage device is removed and given to you before it is taken off site. This will completely ensure that your data is safe. If you would like Excalibur Technology to assist in this process or to wipe out the drive, please contact your Technology Consultant.

Making ACT! Work with Office 2010

If you are going to use ACT! with the newest version of Microsoft Office 2010, here are a few tips and tricks to ensure proper functionality:



New Installs – Make sure that you Install Office 2010 first and then install ACT! If you do not install ACT! last, it will not properly link to Office 2010 for mail merges, etc.

Existing Installs / Upgrades – Install or upgrade to Office 2010. Reboot your PC. Next uninstall your copy of ACT! Reboot your PC. Reinstall your copy of ACT! This will reestablish the link between ACT! and Office and allow you to mail merge, etc.

If you would like help with this or any other software configuration, please call your Technology Consultant today.

New Excalibur TV Video: Why Proactive Maintenance is Important



Have you checked out our YouTube Channel yet? There you will find videos addressing important technology issues facing businesses and information on how to make the most of technology in your company. This month we examine the importance of proactive maintenance for your computer network vs. emergency reactive support. Remember, a small amount of proactive system maintenance can prevent major problems or a complete disaster which could cost your company everything. Excalibur Technology offers two programs that bring proactive maintenance to your company and help to ensure your data and systems are safe. Our Total Support Solution is a managed services program that features 24x7x365 system monitoring and all support is included for a monthly flat rate. If that program does not fit your needs, we also offer our Simple Service Agreement that brings a certified network engineer to your office at regularly scheduled times. Both of these programs are incredibly popular and bring both value and peace of mind to your organization. Call your Technology Consultant for additional details.

NEW EXCALIBUR TECHNOLOGY OFFICES NOW OPEN!

We are pleased to announce the opening of our new franchise offices in Miami, FL and Tampa, FL.

Orange County, CA is set to open very soon. Watch for an upcoming announcement.

We will also be opening another corporate owned office in Clearwater, FL in August 2010. Know anyone looking for a great opportunity? Let them know about our franchise model! We are always looking for IT business owners, out of work IT professionals and other entrepreneurs to join us!



SAVE \$25.00 OFF ANY FEATURED SYSTEM ON OUR SPECIALS WEB PAGE!

Visit our computer systems specials page each month for great deals on new PC's. Each month we feature amazing pricing on great systems. This month, take an additional \$25.00 off with the mention of this offer. Limit one discount per company.

WANT AN IPAD, VISA GIFT CARD OR SERVICE CREDITS?



Tell your friends about Excalibur Technology and get rewarded!

When you refer your friends to Excalibur Technology, they get a free trial of our service, a \$50 VISA gift card, and a chance to win an iPad. You'll also get a \$100.00 credit and setup in our generous referral program that gives you 5% of their service billing for life! For details on this very generous program check out our website [HERE](#).

If you are new to Excalibur Technology and wish to take advantage of this promotion, please visit our sign up page by [CLICKING HERE](#).

Did you know that one of the most important differences between the Excalibur Net-Safe Internet Backup system and other competitors is that our software allows for both Internet backups as well as local backups to a NAS or USB hard drive? That means that all of your most critical data can be sent to our Data Center and all less critical data can be stored on a NAS or similar device in your office. You get the best of both options! Remember, no other Internet backup system offers this type of flexibility. Call your Technology Consultant today or download a FREE TRIAL from our website by [CLICKING HERE](#).

Have a topic you would like discussed in an upcoming video? Please send your suggestions to support@excaltech.com. To view our YouTube channel, please [CLICK HERE](#).

Follow Us on Twitter!

Are you missing out on special offers, news, tips & tricks and more? You are if you are not following us on Twitter. Follow us today for great deals and promotions. Coming this month – discount offers and an iPod giveaway!

<http://www.twitter.com/excaltech>



If you would like additional information on using new forms of social media to promote your business, please call your Technology Consultant today!

ADD 24 HOUR SUPPORT TO YOUR COVERAGE!

Don't forget that Excalibur Technology offers 24x7x365 support for clients. Be sure to add this to your support package for only \$100.00 per month. This gives you instant live access to a support engineer at any time. Support minutes billed at time of use as well. Without this add-on, the minimum charge is \$350.00 per emergency.