

NORVAL STEPHENS COMPANY

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Mr. Scott Cummings
Excalibur Technology Corp.
410 E. Main Street
Barrington, IL 60010

Dear Scott:

I don't know how you do it. Every time I recommend you, I put my name on the line. But every time, you come through.

Excalibur has become the "go to" company when one of my clients or friends says "I am having some trouble with my computers," or "whom do you call when your computers go down."

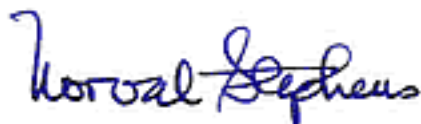
As I recall, it started simply enough when you made a house call on my home computer. That resulted in having you build a replacement for that computer when it got long in the tooth or short on memory. You have installed new software, fixed crashes and upgraded my computers.

For one client to whom I recommended you, you saved the day. Without your company, and a dedicated technician, they would not have been able to handle their business when their old system crashed frequently.

I have lost track of the number of times that I have recommended you and I have lost track of the number of times that I have heard back that colleagues or friends were delighted to find a company locally that just plain did what it said that it could do—on time and on budget. Even if it meant working all night, as I know you have.

I am not only a fan, I am a raving fan.

Cordially,



Norval Stephens